#11 IF YOUR CHOICE IS TO LEARN MORE...

Our phone number is... (814) 944-0879

Our address is... 109 ALTO-RESTE PARK ALTOONA, PA 16601

Our website is... www.alto-reste.com

Mausoleum Pre-Arrangement CHECKLIST

- Contain costs by ARRANGING NOW
- Eliminate the burden ON LOVED ONES
- Easy payment plans available
- Express your own wishes
 - Make an informed, INTELLIGENT DECISION
 - GIVE PEACE OF MIND TO YOUR ENTIRE FAMILY



Making your own choice...

Pre-arrangment when Mausoleum IS YOUR CHOICE

11 Points to Consider



#1 I HAVE MORE *IMPORTANT* THINGS TO THINK ABOUT RIGHT NOW

That's understandable. Whether you are busy with family and career, or enjoying your well earned retirement. making a decision about preneed mausoleum arrangements was not the first thing you thought about this

morning, was it?

No one wants to think about his or her death. But have you ever purchased accident insurance? Fire insurance? Hospitalization Life insurance? You're nor expecting tragedy when you make those purchases. You're simply not leaving things to chance. Making preneed mausoleum arrangements is one more provision you can make for a time when your family must go on without you.

#2 I'D RATHER SPEND MONEY ON A TRIP THAN COSTLY **ENTOMBMENT**

↑ Te hope there are many vacation trips, family parties and fun in your future. And that you have time and money for all of it!

Now here's the surprise. Mausoleum entombment is usually less expensive than in-ground burial. And, when you buy preneed,

we can set up an affordable plan that's right for you.

#3 **CEMETERY** SPACE COSTS MORE THAN **ENTOMBMENT** IN A WALL?

When you buy cemetery burial space for you and your spouse, there may be many additional costs at the time of burial and for your family for years thereafter.

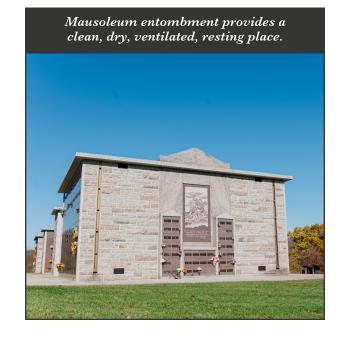
WHEN YOU CHOOSE TRADITIONAL BURIAL:

- There is a labor charge for opening and closing the
- You will probably purchase a concrete vault to provide additional protection for the casket.
- · There may be a charge for annual care, and often a significant endowed fee for the long term maintenance of your space.
- You will want to mark your loved one's grave by purchasing an expensive monument or marker.
- There is a labor charge for installation of that memorial.

WHEN YOU CHOOSE MAUSOLEUM SPACE:

- There is no grave to open and close. There is a reasonable fee to open and close the crypt.
- There is no need for a concrete vault. In above ground interment, there are no elements, like earth and water, to protect against.
- The front of your mausoleum space becomes your monument, when your name and that of your spouse are inscribed on it.
- There is no water or other in-ground elements to be concerned about.

Sure, when you compare the cost of two burial spaces and the cost of two mausoleum spaces, the burial spaces *look* less expensive. But not when you **really** compare!



#4
I WISH I HAD
KNOWN THIS
BEFORE
PURCHASING
CEMETERY SPACE

If you own lots in our cemetery, we will give you a credit toward the purchase of mausoleum space because we believe that above-ground entombment is a better use of limited space. A mausoleum, like a high rise office building, uses very little space.

Even if you add the cost of your paid up cemetery property to the cost of preneed mausoleum purchase, you're way ahead financially when you look at the expensive, additional charges that go with in-ground burial.

#5 I WANT TO BE CREMATED You may choose cremation, and still choose above-ground entombment. Most mausoleums are built with some smaller crypts, called niches, designed for the cremated remains of those who choose cremation.

Also, when a person

chooses cremation, he or she hasn't eliminated the need for a funeral, or a final resting place. Psychologists, clergy and families agree that most people get comfort from visiting a specific spot dedicated to a loved one's memory. Your mausoleum crypt can be that place.



#6 I CAN'T AFFORD IT NOW Whether you choose in-ground burial or mausoleum entombment, property purchased at need—when a death in the family occurs—usually must be paid in full before interment. That sometimes makes a huge dent in family finances.

When you purchase *preneed*, you choose from a variety of affordable plans.

Also, when you buy today, you pay today's prices. Cemetery and mausoleum property, like everything else in the world, is affected by inflation, maintenance costs and the marketplace. Your family will pay more later, and they'll pay for it all at once.

You CAN afford ro make a preneed purchase, and we'll help you choose a plan that's right for you.

#7
MY RELATIVES/
FRIENDS/
LAWYER WILL
TAKE CARE
OF MY
ARRANGEMENTS

H ow fortunate you are to have friends and family who will help your spouse make decisions when you are no longer there. There will be many decisions to make, many reasons to call on the expert advice of loving friends.

But you and your

spouse, together, can make this decision, with none of the pressures that occur when there is a death in the family.

And do you really want that trusted friend, or favorite brother-in-law, to make a *decision that you should make together?*

Get the facts, learn the alternatives, educate yourself — be in charge. It's not always wise to depend on other people.





#8
MY INSURANCE
WILL TAKE
CARE OF
EVERYTHING

No it won't! No insurance policy tells your family whether to choose mausoleum entombment or in ground burial. No insurance policy tells your family where to buy cemetery or mausoleum property. And no insurance policy offers guidelines on how much your family should

spend.

Insurance only provides money, financial security for your heirs. Your family still will be faced with decisions you could have made with them.

If you use Point #8 as an excuse, your family may make an emotion-laden decision that won't be in their best interests, and your insurance benefits may not go toward the purposes you intended — a child's education, a widow's security.

#9
NO ONE IN MY
FAMILY HAS
EVER BEEN
ENTOMBED IN A
MAUSOLEUM

ausoleum
entombment was
once reserved for royalty.
The pyramids were built
to house the remains of
each pharaoh and his
family. England's Kings
and queens are buried in
the walls of Westminster
Abbey.

In America, many of our leaders and more than half of our presidents are entombed in mausoleums. The tomb of the Unknown Soldier in Arlington National Cemetery is a mausoleum. Not until modern times have we been able to provide this kind of entombment to families like yours.

What was once reserved for royalty is today the most economic choice, because of today's architectural and construction advances. What was once reserved for the few is today the choice of many.

If those advantages were available to previous generations of your family, they might have chosen mausoleum interment over in-ground burial.

And mausoleum entombment promises you and your family a clean, dry and ventilated resting place.

#10
I NEED
TO KNOW
ABOUT THE
FINANCIAL
PART

We'd welcome the opportunity to answer your qutstations and give you the information you need, information that will help you make an intelligent unhurried decision, information that will help you make a purchase that's right for you and your family.

Please call us so that we can set up an appointment.