

# #11

IF YOUR CHOICE IS  
TO LEARN MORE...

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## BURIAL PRE-ARRANGEMENT CHECKLIST

- CONTAIN COSTS BY  
ARRANGING NOW
- ELIMINATE THE BURDEN  
ON LOVED ONES
- EASY PAYMENT PLANS AVAILABLE
- EXPRESS YOUR OWN WISHES
- MAKE AN INFORMED,  
INTELLIGENT DECISION
- GIVE PEACE OF MIND  
TO YOUR ENTIRE FAMILY



*Making your  
own choice...*

## PRE-ARRANGEMENT OF BURIAL ESTATE PROPERTY

*11 Points to Consider*



### #1 I DON'T CARE WHAT HAPPENS TO ME AFTER I'M DEAD

you'll be buried and what kind of funeral you'll have. And when there's a death in the family, decisions tend to be colored by grief, not governed by reason.

There are some questions only you can answer. How much of your estate do you want to go toward your funeral? Would you choose a memorial park or a traditional cemetery? Cremation, above ground entombment, or ground interment? Other questions should be family decisions. Should you purchase a family plot? Do you want to be buried near past generations of the family?

When a person dies, without pre-arrangement, he leaves an enormous burden for his family. So even if you don't care what happens to you, you should make a decision now to lighten your family's problems.

Anyway, what you're really saying is that you don't want to think about your death.

### #2 I DON'T WANT TO THINK ABOUT IT

the consequences and prepared accordingly. *Buying cemetery property is one more provision you can make for a time when your family must go on without you.*

If you don't care what happens, you'll be making your family's job much harder than it has to be. Because when a person dies without pre-arrangement, someone in the family — someone who may not be aware of your wishes — will decide where

you'll be buried and what kind of funeral you'll have. And when there's a death in the family, decisions tend to be colored by grief, not governed by reason.

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Anyway, what you're really saying is that you don't want to think about your death.

Of course you don't! No one wants to think about his/her death. But have you ever purchased accident insurance for your car? Hospitalization or life insurance? You certainly don't expect such tragedies to occur, yet you thought about

the consequences and prepared accordingly. *Buying cemetery property is one more provision you can make for a time when your family must go on without you.*



*Decisions tend to be colored by grief,  
not by reason.*

### #3 MY INSURANCE WILL TAKE CARE OF EVERYTHING

No it won't. No insurance policy tells your family where to buy cemetery property or how much to pay. Insurance only provides money, financial security for your heirs.

Your family will still be faced with decisions you could have made with them. If you use point #3 as an excuse, your family may make an emotion-laden decision. This decision may not be in their best interests, and your insurance benefits may not go toward the purposes you intended — a child's education, a widow's security.



**#4**  
***I CAN'T***  
***AFFORD IT***  
***NOW***

*crisis*, you may choose from a variety of payment plans that meet your budget.

Also, when you buy today, you pay today's prices. Cemetery property, like everything else in the world, is affected by inflation, rising labor and maintenance costs, and the marketplace. It's going up all the time. Your family will pay more later, and they'll pay it all at once.

You *can* afford to make a preneed purchase, and we'll help you choose a payment plan that's right for you.

**#5**  
***MY RELATIVES/***  
***FRIENDS/***  
***LAWYER WILL***  
***TAKE CARE***  
***OF MY***  
***ARRANGEMENTS***

But you and your loved ones together can make this decision with none of the pressures that occur when there is a death in the family. And do you really want your children, that trusted friend or favorite brother-in-law, to make a decision *that you should make together*?

Get the facts. Learn the alternatives. Educate yourself. Be in charge. It's not always wise to depend on other people.

**#6**  
***I WANT***  
***TO BE***  
***CREMATED***

cremation? Cremation is not disposition; it is only a method of preparing the remains for memorialization. Are the cremated remains to be scattered? If so, where and by whom? You guarantee that you get what you want by making your own arrangements. By purchasing an urn, columbarium niche, or space in an urn garden, you've told your family that you want to be cremated. And you've told them what you want done after the cremation.

*The point is — and this isn't the first time we're making it — no matter what you choose, you're in charge. You're the decision maker when you make your arrangements ahead of time.*

**#7**  
***MY PARENTS***  
***HAVE***  
***PROPERTY***

Perhaps your parents purchased family burial spaces when you were a child. Maybe your father even told you there was room for you in the family lot. But chances are you don't own the deed to that property. It's possible that others in the family will use it before your family needs it. You should find out now if there will be room for you and your spouse. Make sure you and your spouse won't have to make an expensive time-of-death purchase of cemetery property because you *thought* there was room in your parents' plot. Even if there is room in the family lot, you may prefer a modern, well planned, well maintained burial estate like ours.



*Make your wishes known today!*

**#8**  
***I'M NOT***  
***FROM***  
***THIS AREA***

We live in a mobile society. The area in which you grew up may no longer be your home. It may be years between visits to your childhood home. Does it really make sense for you to return there for burial?

And think of the added expense of making funeral arrangements here and transporting a body to another part of the country.

Even if you are not from this area, it may make more sense for you to make preneed burial arrangements in the area in which you live now than in the area in which you once lived.

**#9**  
***I MOVE***  
***AROUND A LOT***  
***AND MIGHT NOT***  
***BE LIVING HERE***  
***NEXT YEAR***

cemetery property there, all you have to do is contact a cemetery near your new location that is a member of the exchange program and request a transfer.

**#10**  
***A SALES REP***  
***WILL COME***  
***TO MY HOUSE***

Not really. The only "salespeople" we employ are those who wait for you to call us after there's been a death in the family, when it's not a question of if you want to buy, but how much you need to spend.

We do have family service representatives who will be glad to give you information you need. Information that will help you make an intelligent, unhurried decision. Information that will help you make a purchase that's right for you and your family.

***GIVE US A CALL.***  
***WE LOOK FORWARD***  
***TO DISCUSSING WITH YOU***  
***THE MANY CHOICES***  
***AVAILABLE FOR***  
***BURIAL PRE-ARRANGEMENT.***